



# ACCELERATE YOUR FUTURE

Machine Learning



Big Analysis

Semantics



Lab Informatics

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**Pre Sales Consultant (m/w/d)**  
Aachen, GER

## ABOUT US

OSTHUS is a leader in Scientific Informatics. Our customers are the top companies in the pharmaceutical, bioinformatics and life science industries. With sites in Europe, the US and China, we offer a modern, exciting and attractive working environment. Using state-of-the-art methods and technologies, we work on future-oriented projects in the areas of Big Data, Machine Learning and AI. Further development, innovative strength and variety are of great importance to us as well as to our customers and employees.

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## RESPONSIBILITIES

- Support our sales team in selling our eArchiving product
- Gathering customer requirements and prepare cost estimations
- Presenting the product to interested parties or perform proof of concepts, at on-site meetings or at trade fairs
- Leading the product configuration to be able to present challenging customer requirements
- Answering technical questions in eArchiving invitations to tender
- Take over product management tasks for individual solution areas of our application

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## REQUIREMENTS

- Completed degree in (business) computer science or comparable professional education
- At least three years professional experience in presales or as a consultant
- Experiences in the eArchiving or DMS domain, experiences in the pharmaceutical or chemical industry is a plus
- You can inspire customers
- You have a feeling for customer requirements, you like to approach people, you can make a binding appearance and you are a presentation talent

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## YOUR BENEFITS

- Diverse portfolio of tailored training and professional and personal development measures offered by our in-house Academy
- The possibility to acquire a job bike
- Joint breakfast on Friday
- Attractive salary extra: ticket plus card
- Positive working culture including regular social activities
- ...and much more!

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## HOW TO APPLY

E-Mail your résumé, your salary expectations and your desired starting date to [career@osthus.com](mailto:career@osthus.com). Refer to "Pre Sales Consultant" in the subject line.

**Your personal contact: Ivonne Braun**

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