



## Sales – Operations Manager (m/f/d)

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### RESPONSIBILITIES

- Support in the development and implementation of global market sales strategies
  - Responsibility for global sales processes
  - Analysis, preparation and reporting of sales KPIs for the management
  - Networking with line-relevant international sales and management teams
  - Sparring partner for our sales team
  - Leadership of the global sales operations analyst team
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### REQUIREMENTS

- At least four years of professional experience in the domains of sales controlling, sales operations, consulting or similar
  - Experience in developing and implementing optimization strategies in sales organizations
  - Experience in identifying, analyzing and utilizing sales-data
  - Excellent analytical abilities and communication skills
  - Ability to recognize information needs and to prepare conclusive presentations for the management-level
  - Experience with CRM systems is preferred (e.g. Hubspot or Salesforce)
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### HOW TO APPLY

E-mail your résumé with salary expectations and desired start date to [career@osthus.com](mailto:career@osthus.com).

Refer to "Sales- Operations Manager (m/f/d)" in the subject line.

Your personal contact: Ivonne Braun

### OSTHUS Group GmbH

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Contact us:  
+49 151 11435345  
Also via WhatsApp!

**Find out more about our culture and your benefits on [www.osthus.com/career](http://www.osthus.com/career)**

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### ABOUT OSTHUS Group

OSTHUS Group supports teams in building a deeper understanding of how data can be used to strategically amplify enterprise value long-term. From integration management, analytics to archiving and purging, our team works with company stakeholders to transform enterprise data into high value digital asset. The Group consists of four companies at the moment: OSTHUS Services and three product companies: ZONTAL (e-Archiving and Lifecycle Management Systems), LeapAnalysis (Federated Virtualized Semantically-driven Data Integration) and Accurids (Distributed Reference and Master Data System), all of which offer ground-breaking technology where none of its kind currently exist in industry.